

# Hosted Buyers Program

## Services offered by HELEXPO

- ❖ Air ticket (economy class) from the country of origin to Thessaloniki and back
- ❖ Hotel accommodation for 1-2 nights in a 4 or 5-star hotel
- ❖ Transfer from/to Thessaloniki airport
- ❖ Free entrance badge
- ❖ Free on-line exhibitors catalogue
- ❖ Bag with information material and memorabilia
- ❖ Pre-arranged B2B meetings via a state-of-the-art software program
- ❖ Printed appointment schedule
- ❖ Free Wi-Fi access at the Fairgrounds
- ❖ Secretarial assistance throughout the exhibition



## Obligations of the Hosted Buyers

- ❖ At least 12-15 pre-arranged B2B meetings organized during the first 2 days of the Fair.
- ❖ The B2B meetings are selected by the Hosted Buyers themselves - all the meetings are obligatory and all according to the time schedules set by HELEXPO.
- ❖ Deadlines: all the deadlines (e.g. for requested documents, ticket confirmation, selection of meetings, etc.) must be strictly followed. Otherwise, the participation in the program will automatically be cancelled.
- ❖ The Terms & Conditions for Hosted Buyers must be respected by all participants.
- ❖ All Hosted Buyers must present their valid vaccination certificate or certificate of recovery for their entrance at the Exhibition Center.

### **Additionally**

- Only one person per company can be accepted as a Hosted Buyer.
- Travel will be arranged on dates suitable for attendance at the Exhibition only to & from Thessaloniki, where the Fair takes place (+/- one day before/after the exhibition).
- A questionnaire for ISO procedures must be filled in by all Hosted Buyers before their departure from the fairgrounds

### **Finally, please note:**

In case any additional costs come up during your stay in Thessaloniki, HELEXPO shall not be responsible for covering these costs, which may include mini bar consumption, upgrading or change of air ticket, transfer costs (taxi).

In case of flight cancellation, due to weather conditions or other reasons not depending on HELEXPO, all Hosted Buyers must inform HELEXPO of these changes on time and contact the relevant air transport company directly.